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Agenda

interloc maximo. mobility. cloud.

- Introducing MAS 9
- Legacy Maximo Support
- Upgrade Readiness
- MAS Licensing
- •Q&A







Maximo Version	Upgradable to MAS	Date of Last iFix for Release	EOM- End of Market Date*	EOS – End of Support Date**		
Maximo 7.6.1	Not available	October 17, 2021				
Maximo 7.6.1.1	Not available	December 11, 2022	April	September 30,		
Maximo 7.6.1.2	Yes	December 2023 – TBD	30, 2024	2025		
Maximo 7.6.1.3	Yes	July 2025 - TBD				

^{*}End of Market means no longer able to purchase licensing of these products

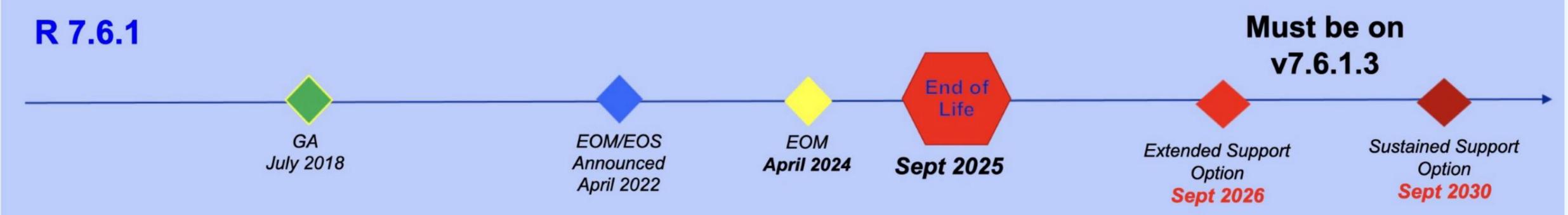
IBM Extended Support: Enables clients continued access to IBM Support for "how to" questions, usage issues, known defects published in IBM Fix Central, and new critical sev1 defects (no security fixes) after IBM standard support ends for 7.6.1.x.

IBM Sustained Support: Enables clients to continue to get support for "how to" questions, usage issues, and known defects published in IBM Fix Central after IBM standard/extended support ends for 7.6.1.x. IBM Sustained Support does not include support for new defects or new security fixes.

^{**}End of Support means product fixes and support no longer available from IBM



	DESCRIPTION	DATE	
Announce End of Market (EOM & EOS)	Announcement Letter published	April 12, 2022	
End of Marketing (EOM)	Parts are no longer available for purchase	April 19, 2024	
End of Support (EOS)	Update Support Plans and Lifecycle page	Sept 30, 2025	



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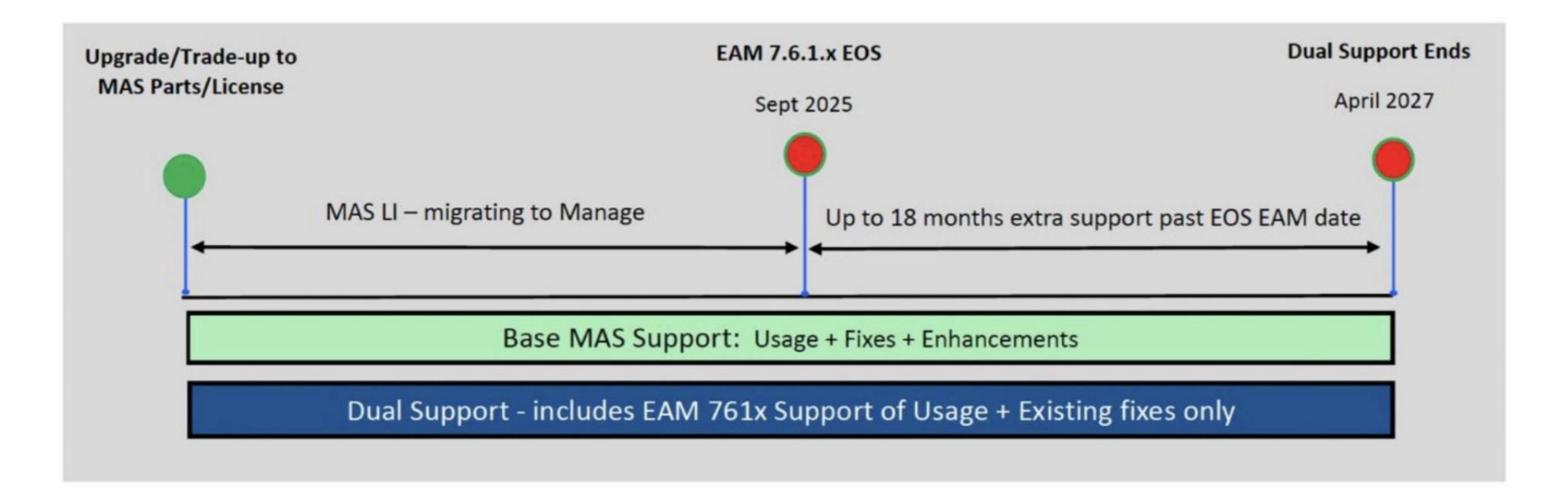
Effective 30 April 2027, dual support under the MAS license for EAM will no longer be available.

Dual Entitlement



Customers on Maximo Application Suite License Agreement Maximo EAM 761x Dual Support in MAS

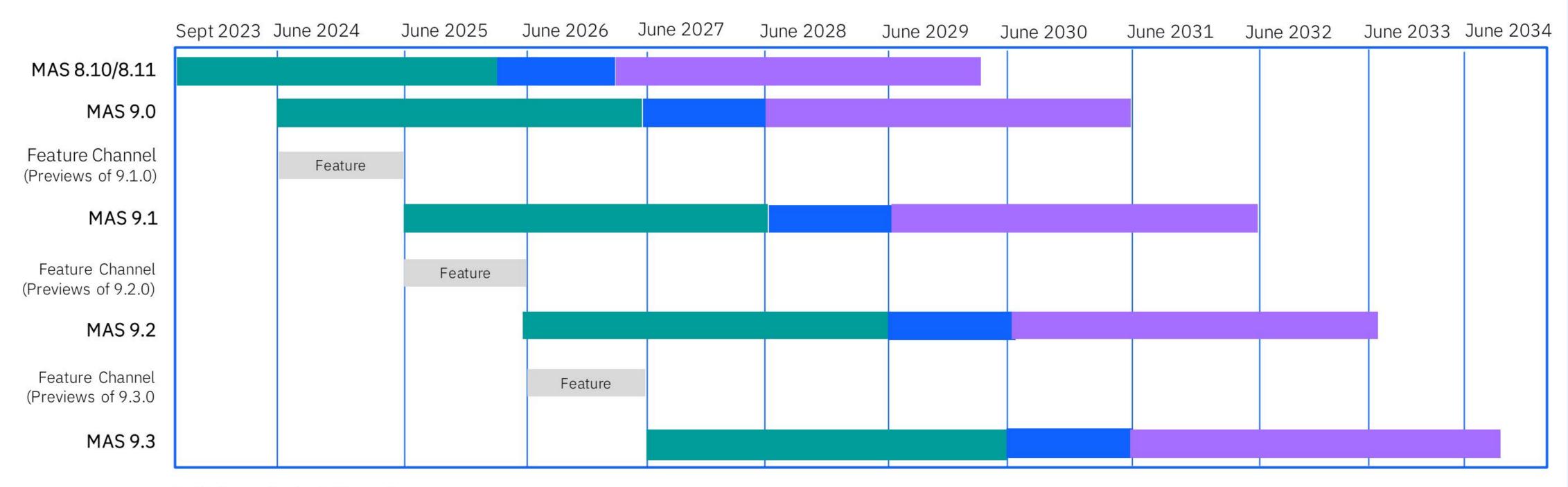
- For customers that have moved to MAS parts and LI commercially and are in the process of migrating to Manage.
- Dual Support for both EAM 761x and MAS 8.x/9.x up to 18 months past EAM EOS date.
 - NOTE: Customers must move to Manage by April 2027 date if support for both platforms is required.
- EAM 761x Support access is for usage and existing fixes only
 - Available for the last supported version and fix pack
- No new MAS or EAM part purchase is required IBM is offering this service for our customers to help them during this migration
 process as part of the S&S of the MAS parts purchased.





New lifecycle for MAS: 3+1+3 with 12-month release cadence

**Please review MAS SaaS policies for their release cadence



- Follows 3+1+3 lifecycle
- Release every 12 months (9.x)
 - Monthly maintenance updates for 36months (Base Support)
 - Initial Extended Support for another 12 months
 - Ongoing Extended Support for another 36months
- *Usage + Existing + New Sev1 Critical Defect Fixes (no proactive security fixes)

 *Usage + Existing Fixes only
- Feature Channel to explore new features in <u>non-production</u>
 - Builds in the feature channel have short term availability and would never be 'fixed'

Time is Running Short!

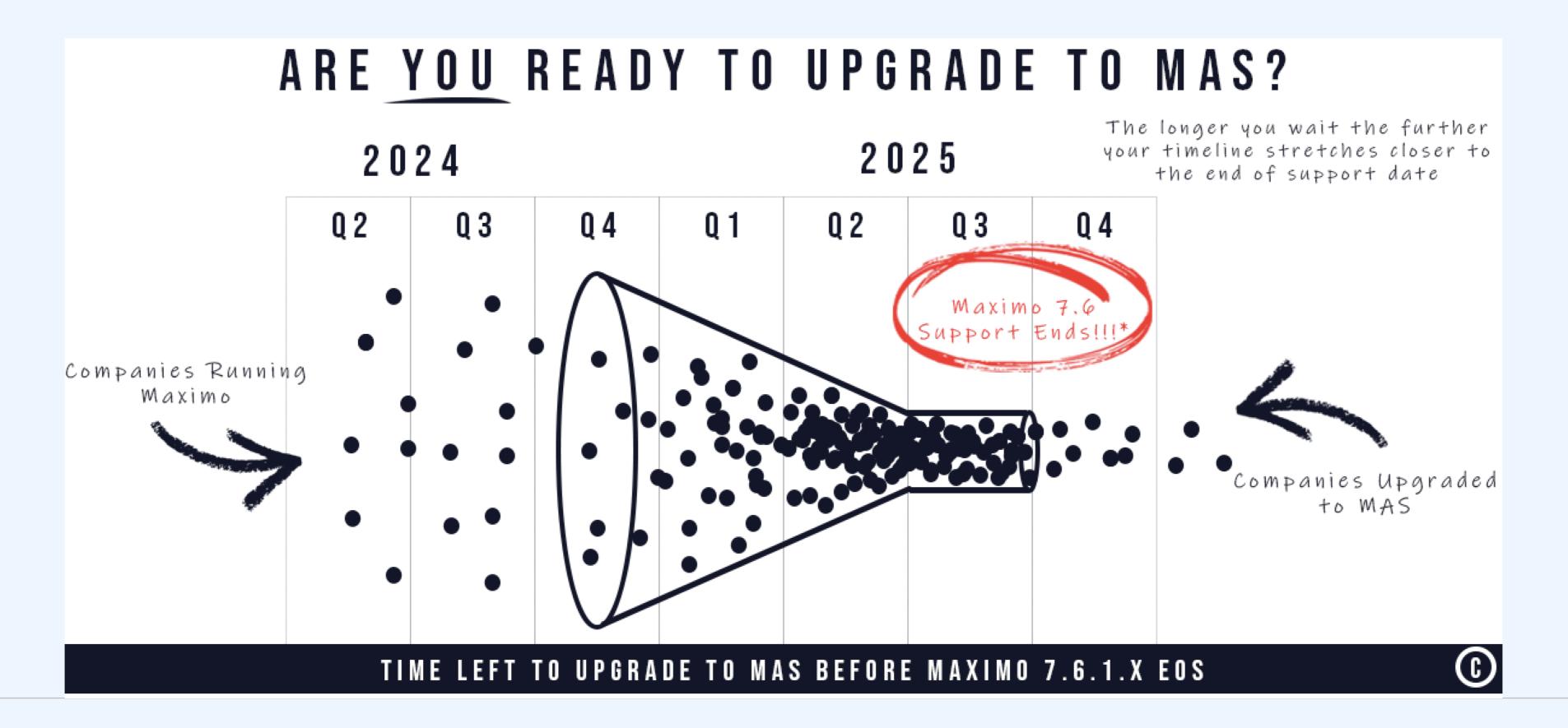


15 months left of Standard Support

Approx. 2500 NA Maximo Clients

Limited Red Hat Open Shift Container Platform Skill Set/Professionals

Only a small number of consulting firms have the needed skills and experience- If you're not upgrading yourself, find an IBM Business Partner NOW!



Upgrade Readiness



Perform a MAS Upgrade Readiness Assessment

What version are you currently on?

- Upgrade from 7.6.0.10, 7.6.1.2 or 7.6.1.3
- Are you running FedRAMP Authorized version of 7.6??
- Run Integrity Checker in REPORT mode, not REPAIR mode

Which MAS apps will you implement?

- Manage? Health? Monitor? Predict? Maximo For IT*
- Do you need to replace legacy work centers?
- Consider your mobility strategy in light of Maximo Mobile and other 3rd party mobility solutions

What license types will you need?

- Limited? Base? Premium?
- Concurrent versus Authorized/reserved

How many AppPoints are required?

- Review existing user permissions and access
- Utilize AppPoint tooling in legacy Maximo to estimate MAS AppPoint requirements



Upgrade Readiness



Where to deploy?

- On-prem?
 - Do you have necessary Red Hat skills?
 - Review hardware sizing and adjust for increased resource requirements
- Time to move to the Cloud?
 - Which Cloud?
 - Security, Backup, availability, Disaster Recovery offerings
 - Cloud versus Managed Services

Review Integrations

- MAS uses API keys for web-based interactions-may require changes in integration(s) authentication and construction methods
- Java extensions to Automation scripts?

Customizations

Review and determine if need to be modified or replaced with new function or automation scripts

Reporting

• Start upgrade at 7.6.1.3 if using complex BIRT reports



Upgrade Readiness



Is this the time to review your data and archive?

Could a fresh install be more beneficial than upgrading?

Do you have all the right stakeholders in the room?

Have you verified all your 3rd party solutions are MAS compatible?

Have you scoped out the upgrade Level of Effort (LoE)?

Do you have a plan for user acceptance and training?

What are your testing & validation requirements/scope?

Do you need a sandbox environment for users, others?

Do you have a Post Go Live Support plan?

Have a clear, defined upgrade project plan!





The Licensing Model for MAS has completely changed

- Your existing licenses convert to a pool of AppPoints
- AppPoints can be Authorized or Concurrent User Licenses
- Real-Time License Usage is now tracked and enforced
 - What do you need? How do you tell?
- Run MAS License Utilities
- Authorized vs. Concurrent Users
- All new Functionality requires AppPoints



IBM or your license provider can provide a quote for

MAS AppPoint License Model

USER TYPES	SelfService			Liı	mited	Base				Premium		
Administration Users (Authorized)	N/A		N/A			10 AppPoints			,	15 AppPoints		
Application Users (Concurrent)	0 AppPoints		ĺ	5 Ар	pPoints		10 AppPoints			15 AppPoints		
Application Users (Authorized)	0 AppPoints		2 AppPoints				3 AppPoints			5 AppPoints		
Applications	 Self Service Applications Service Requests Desktop Requisitions Requests (Oil & Gas) Create/Review Incidents (HSE) Vehicle Requests (Transportation) Graphical Appt Book (Scheduler) Bill review (Service Providence) 		Manage 3 Modules: • Manage (Linear/Calibration/Spatial) • Manage Industry Solutions • Manage Add-ons • IT • Maximo Mobile • 3rd Party Mobile Monitor Assist				Manage Includes:			Manage Industry Solutions Oil & Gas, Aviation, Transportation, Utilities, Nuclear, Civil Infrastructure Add-ons Asset Configuration Manager, Service Provider, Health Safety & Environment Manager Predict Visual Inspection (requires install)		
Install AppPoints (Production Only)	SAP/Oracle/Wor kday Connectors (80)	Civil Infrastru (50)	cture		Visual Inspection (45) Edge (1)		Spatial (20)		Optin (60) /			Location Service for Esri (150) / (220)

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MAS Deployment Options

Deployment	Availability	Procure	Provision & Operate	Client Benefits		
On Premise Customer Managed	Now	Client purchases MAS from IBM Client provides infrastructure	Client provisions, manages, and operates full stack	•Maximum operational flexibility		
Hyperscalers Customer Managed	Now AWS Azure IBM Cloud	BYOL Client purchases software from IBM and infrastructure from Hyperscalers	Client runs IBM-provided automation scripts to deploy MAS on Hyperscalers' cloud Client manages and operates both software and infrastructure	 Simplifies procurement and deployment Allows client to select their Hyperscalers Flexibility for clients to manage and operate their environment 		
	Now AWS Azure	Paid (Marketplace listing) Client purchases software and infrastructure from Hyperscalers				
SaaS Editions IBM Managed	AWS AWS Software, infrastructure, and operations) from either std IBM sales/channels or AWS Marketplace Essentials		IBM provisions, manages, and operates Client's MAS environment on AWS Cloud using IBM's AWS cloud account Provides a base implementation of Manage or MVI. Limited configuration.	Reduced time-to-value Reduced operational costs Allows clients to focus on business priorities Entry Level for small implementations. Targeted at most clients requiring MAS and wanting to focus on		
		Standard Premium	Provides full MAS Capability, with limited options and operational options Full MAS with more flexibility.	standard capabilities. For clients wanting more operational features and flexibility.		

What is APM?



- Asset Performance Management (APM) refers to a set of practices and technologies aimed at improving the performance, reliability, and lifespan of critical assets
- APM integrates various strategies, tools, and techniques to monitor and manage the health of assets throughout their lifecycle, from design and installation to operation and decommissioning
- Key Aspects of APM:
 - Condition Monitoring (sensors, diagnostic tools)
 - Predictive Analytics (data and AI to predict failure)
 - Performance Optimization (analysis for inefficiencies)
 - Risk Management (assess risk for repair, replace, upgrade)
 - Reliability-Centered Maintenance (determining maintenance approach based on the reliability of each asset)
 - Data-Driven Decision Making (IT/OT data to make decisions)





Key differences between EAM and APM

	EAM	APM
Focus	Broader, covering the entire asset lifecycle	More focused on optimizing asset
	and focusing on maintenance and operations	performance, preventing failures, and
	management	improving efficiency using real-time data and
		analytics
Data Usage	Uses historical data and maintenance	Relies heavily on real-time data, condition
م	records to manage assets effectively	monitoring, and predictive analytics to
		improve asset performance
Objective	Aims to ensure assets are properly	Aims to maximize asset performance by
	maintained and managed throughout their	preventing unplanned downtime and
N N N N N N N N N N N N N N N N N N N	life	improving operational efficiency

Useful Links



Product Lifecycle for Maximo 7.6.1.x

End of Interim Fixes Maximo 7.6.1.2

End of Support for Maximo 7.6.1.x

IBM Subscription & Support Overview Upgrading from Maximo Asset Management to Maximo Application Suite

IBM Community for Asset & Facilities Management

Maximo Application Suite product Documentation

MAS Installation, Upgrade, and Deployment

MAS and Red Hat OpenShift

New IBM Support Offerings

IBM Licensing Terms

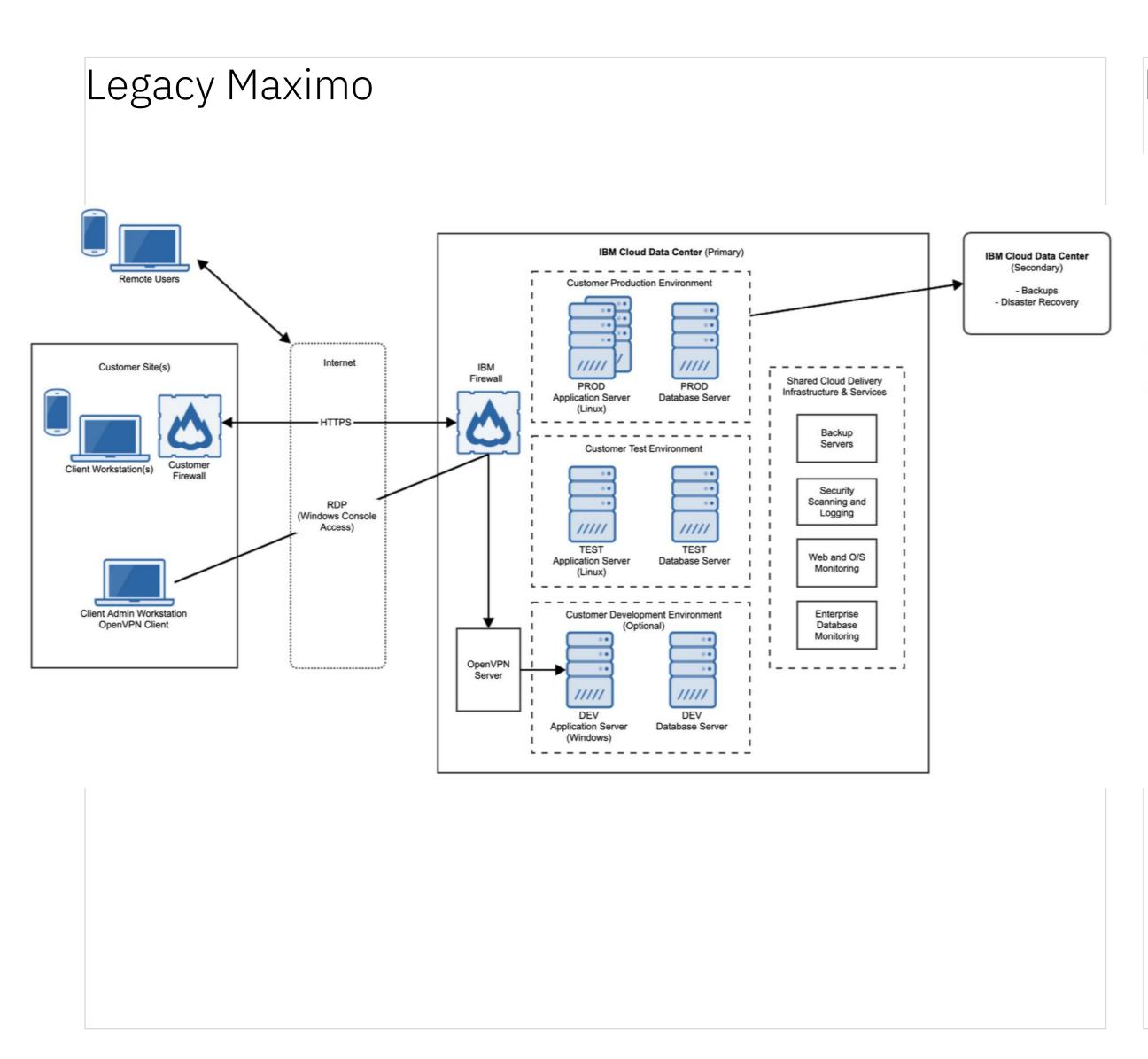


Backup

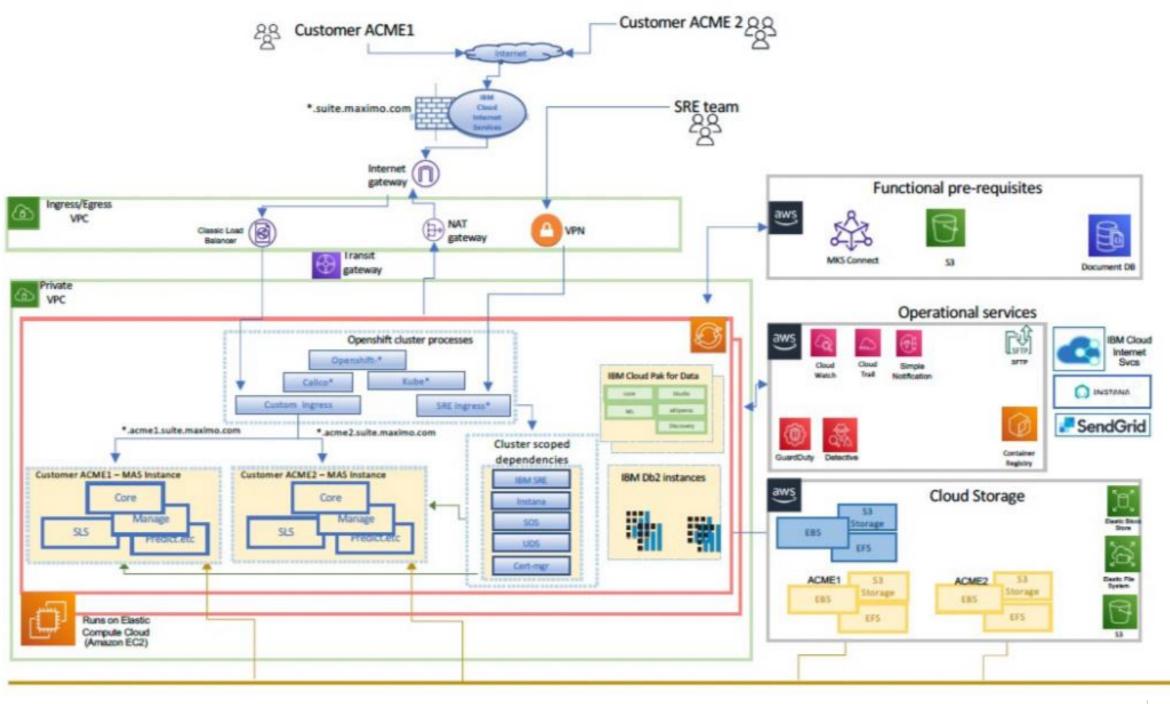
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MAS Infrastructure





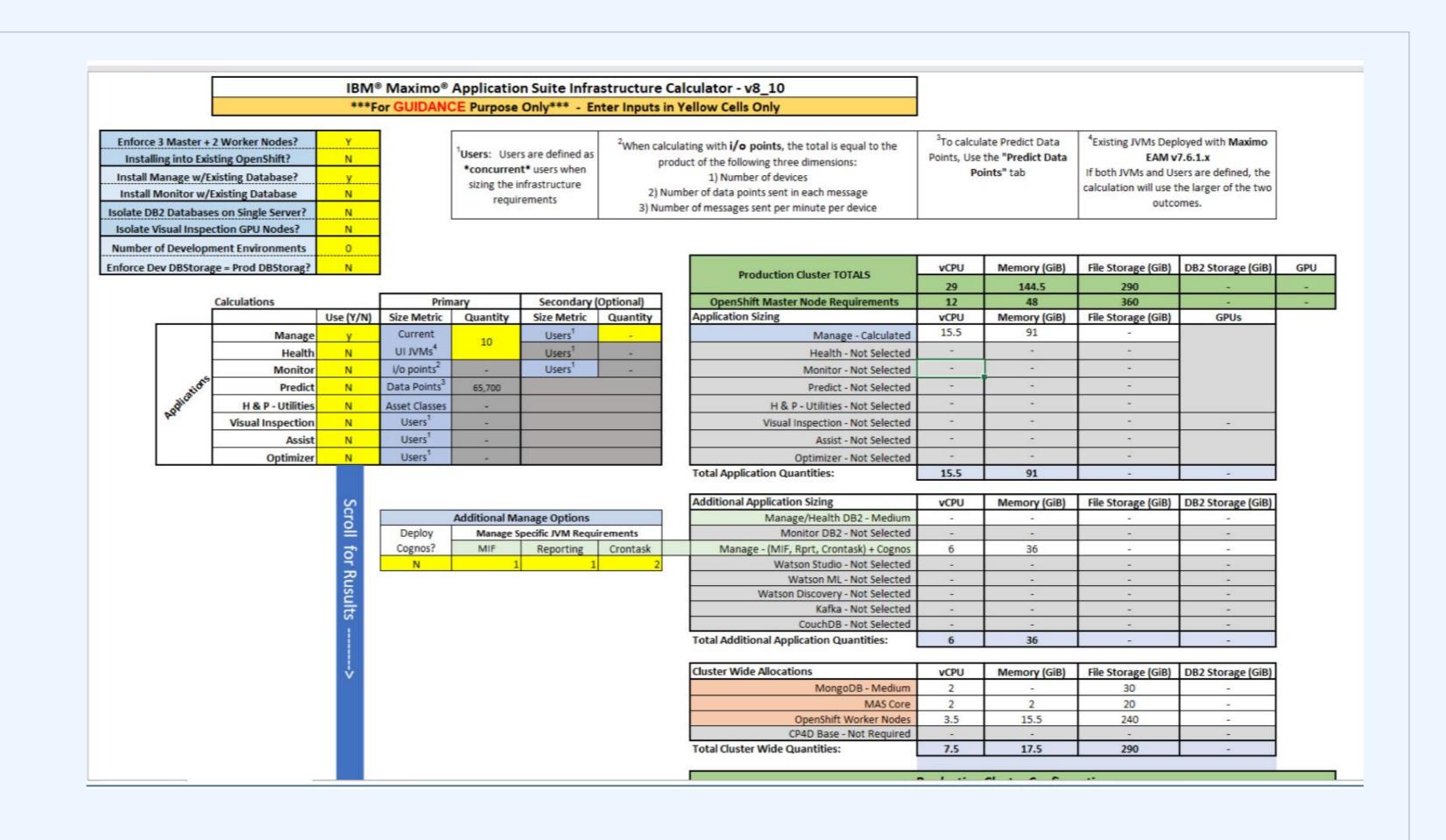
Maximo Application Suite





Upgrade Tooling

- MAS Infrastructure Sizing
- Customization Tool
- Integrity Checker
- AppPoint calculator utility
- AppPoint 'Magic' scripts







(Through 9/30/30)



